

For Immediate Release

## **EMERSON CLIMATE TECHNOLOGIES™ INTRODUCES COMFORTPLUS™ ZONING SYSTEM FROM WHITE-RODGERS**

**ST. LOUIS, January 13, 2004** – Emerson Climate Technologies™, a business of Emerson (NYSE: EMR) today introduced its White-Rodgers ComfortPlus™ Zoning System at the 2005 International Builders Show, January 13-16 in Orlando, Florida. The system creates separate comfort zones throughout the home using one heating and cooling system.

“Maintaining consistent temperatures throughout the house can be challenging with one system and one centrally located thermostat,” said Ron Miles, vice president of sales and marketing – Distribution. “The White-Rodgers ComfortPlus Zoning System eliminates these temperature fluctuations by providing conditioned air only where it is needed. In doing so, the zoning system helps homeowners to feel more comfortable and increase the energy efficiency of their home.”

Similar zoning technology has been used for years in commercial building applications and has been growing in popularity among homeowners in recent years. The ComfortPlus system combines a separate programmable thermostat for as many zones as needed, as well as a central control panel, providing homeowners with complete temperature control and consistency in each zone while improving energy efficiency. The system delivers conditioned air to the specific zone that is calling for it, rather than to areas that are not in use. Because the heating and cooling system is not “overworking” to keep each person comfortable, the HVAC system will run less and save more energy.

The ComfortPlus Zoning System is ideal not only for new HVAC system installation and retrofits, but also for heat pump applications. According to Miles, the energy efficiency of zoning can help homeowners using a heat pump control their energy costs during cold winter months. “Heat pumps are very effective during warmer weather months, but they can be quite costly to operate on cold weather days, because they require a back-up heating source to supplement the compressor when temperatures are very low. A zoning system allows homeowners to heat only the areas they use most often; and since only one or two zones may be calling for heat at any given time, the need for supplemental heat is reduced, providing substantial energy savings.”

Zoning also presents an opportunity to downsize the HVAC system. Although the home may have three or four separate zones, typically only one or two zones will call for cooling or heat at any given time. In these situations, the next smaller size system can be recommended. The savings from purchasing a smaller system can be redirected into higher efficiency systems to further increase energy efficiency.

The ComfortPlus Zoning System joins a family of White-Rodgers ComfortPlus products, each designed to bring higher levels of indoor air quality and comfort to homeowners. Other products include thermostats, humidifiers, dehumidifiers, UV lights and electronic air cleaners. For more information on the ComfortPlus Zoning System, as well as other White-Rodgers products, visit [www.comfortplus.white-rodgers.com](http://www.comfortplus.white-rodgers.com), or contact John Black at (314) 577-1301 or [john.black@white-rodgers.com](mailto:john.black@white-rodgers.com).

#### **About Emerson**

[Emerson](#) (NYSE: EMR), based in St. Louis, is a global leader in bringing technology and engineering together to provide innovative solutions to customers through its network power, process management, industrial automation, climate technologies, and appliance and tools businesses. Sales in fiscal 2004 were \$15.6 billion.

#### **About Emerson Climate Technologies**

[Emerson Climate Technologies](#)™, a business of Emerson, is the world's leading provider of heating, ventilation, air conditioning and refrigeration solutions for residential, industrial and commercial applications. The group combines best-in-class technology with proven engineering, design, distribution, educational and monitoring services to provide customized, integrated climate control solutions for customers worldwide. Emerson Climate Technologies' innovative solutions, which include industry-leading brands such as Copeland Scroll™ and White-Rodgers®, improve human comfort, safeguard food and protect the environment.

#### **About White-Rodgers**

[White-Rodgers](#), part of Emerson Climate Technologies, has been a leading provider of home comfort solutions, including thermostats, gas ignition controls, electronic and media air cleaners and humidifiers since 1937. Its ComfortPlus™ line is an innovative home environment system that brings together White-Rodgers technologies and support tools that ensure residential heating and cooling systems operate at maximum efficiency. The company's Comfort-Set programmable thermostats are among the most accurate on the market. White-Rodgers is headquartered in St. Louis.

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